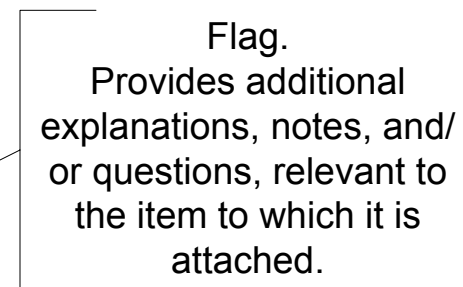
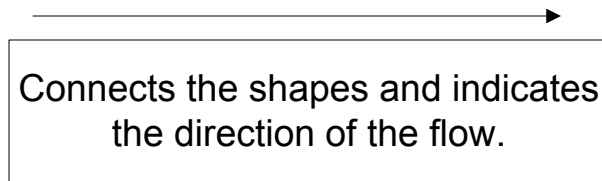
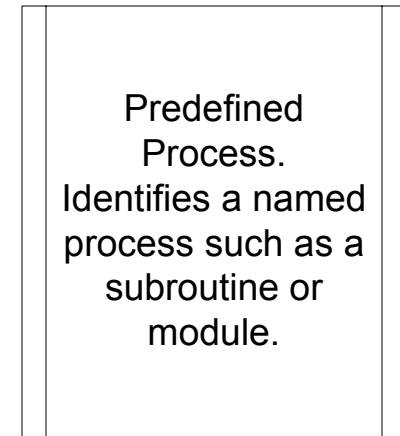
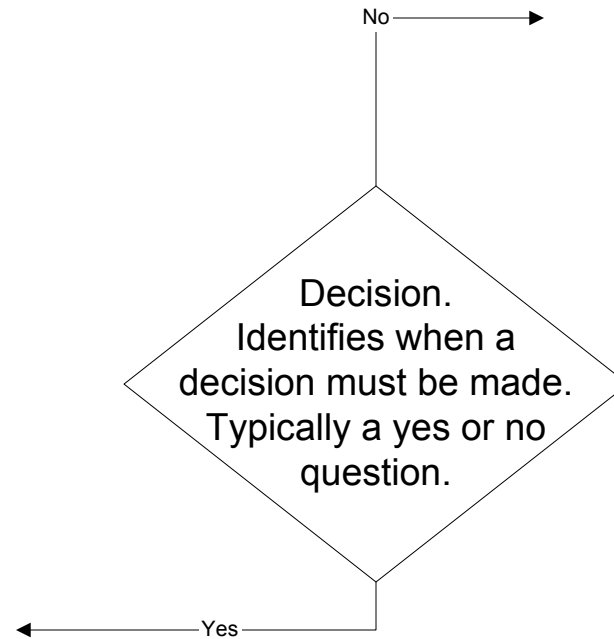
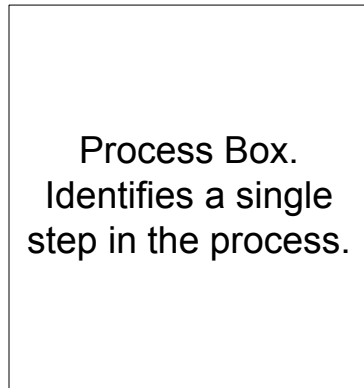


Common Flowchart Shapes



Overcoming Sales Objections

Sales objection is Money. Lead is on the phone with the Coach. The Coach offers the following 3 options. Desired result is to provide a service that works for the lead and capture information for the ezine for future sales down the line.

